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## **01** Introduction

Thank you for participating in the Vodafone Business Rapid Cloud Assessment. We have evaluated various aspects of your business, including people, operating model, infrastructure, network, and security indicators, based on your valuable responses. We are pleased to present you with the Vodafone Business Rapid Cloud Assessment Readiness report.

#### The Report

This report aims to provides you with a summary of our assessment, including scores for each question and a detailed analysis of your business's readiness in key areas. Additionally, we have included valuable recommendations on addressing any readiness gaps and optimising your business's cloud adoption and transformation journey.

#### **Vodafone Business**

As a trusted partner in cloud and digital transformation, Vodafone Business is committed to supporting your business's cloud journey. In addition to the assessment report, we have included information on our services and solutions that can help address any gaps in readiness, including infrastructure, security, and network, as well as ongoing management and optimisation of your cloud environment.

	Question 1	Question 2	Question 3	Question 4	Question 5	Score
Business	2	1	1	1	1	24%
People	1	2	2	3	4	48%
Operating Model	3	2	2	2	3	48%
Infrastructure	3	2	2	2	3	48%
Network	4	5	5	5	5	96%
Security	5	5	5	5	5	100%
Overall Score 61%						5

#### Disclaimer

This assessment report is provided for informational purposes only and is not intended to provide legal, financial, or other professional advice. The information contained in this report is based on the data and information provided to us by the customer and is subject to change without notice. Vodafone makes no representations or warranties of any kind, express or implied, about the completeness, accuracy, reliability, suitability, or availability with respect to the assessment report or the information, products, services, or related graphics contained in the report for any purpose. Any reliance you place on such information is therefore strictly at your own risk. In no event will Vodafone be liable for any loss or damage including without limitation, indirect or consequential loss or damage, or any loss or damage whatsoever arising from loss of data or profits arising out of, or in connection with, the use of this assessment report. Every effort is made to keep the report up and running smoothly. However, Vodafone takes no responsibility for, and will not be liable for, the assessment report being temporarily unavailable due to technical issues beyond our control. By using this assessment report, you agree to indemnify and hold Vodafone, its officers, directors, employees, agents, and affiliates harmless from any claim, demand, action, loss, or expense, including reasonable attorneys' fees, arising out of, or related to your use of this report.

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# **02** Methodology

#### **Lead Indicators**

Vodafone Business Rapid Cloud Assessment lead indicators are key areas that organisations need to assess and address when planning a move to the cloud. By understanding their current level of readiness in each of these areas, organisations can identify gaps and develop a comprehensive plan to successfully migrate to a cloud-based environment.



#### **Business**

The "Business" indicator refers to overall business strategy, goals, and objectives, and how they relate to cloud adoption. This indicator involves assessing an organisations readiness to adopt new technologies, their willingness to invest in cloud infrastructure, and their understanding of the benefits and risks of cloud migration



#### **Operating Model**

The "operating model" indicator refers to an organisation's existing IT operating model, and how it will need to change to accommodate cloud adoption. This indicator involves assessing the current IT processes, governance, and workflows, and identifying areas that will need to be modified or replaced to support a cloud-based environment.



#### Network

The "network" indicator refers to the existing network infrastructure, including routers, switches, and firewalls, and how they will need to change to accommodate cloud adoption. This indicator involves assessing the organisation's current network infrastructure and identifying which systems will need to be modified or replaced to support a cloud-based environment, as well as any security



#### People

The "people" indicator refers to human resources and talent, and how they relate to cloud adoption. This indicator involves assessing an organisation's workforce and their skills and experience with cloud technology, as well as their ability to adapt to new ways of working and new cloud-based tools and systems.



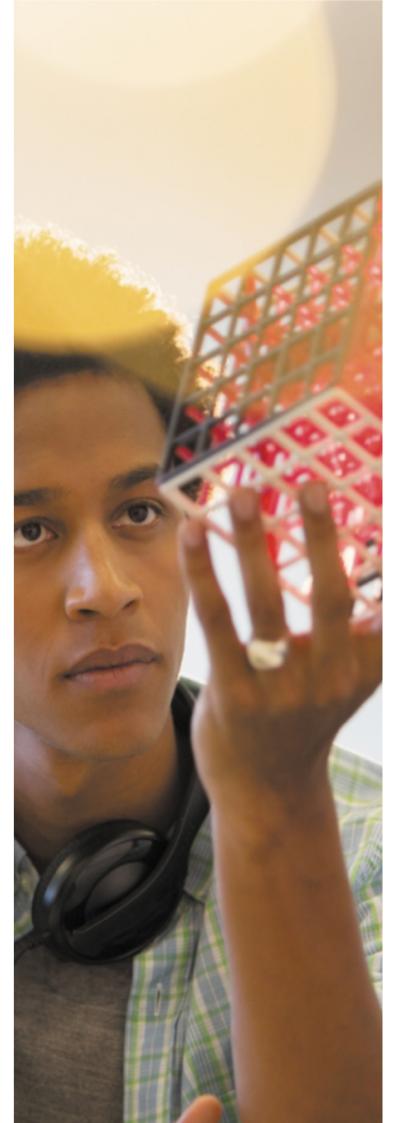
#### Infrastructure

The "infrastructure" indicator refers to an organisation's existing IT infrastructure, including hardware, software, and data storage systems, and how they will need to change to accommodate cloud adoption. This indicator involves assessing the current I intrastructure and identifying which systems will need to be migrated to the cloud, which will need to be replaced, and which can be integrated into a hybrid cloud environment.



#### Security

The "security" indicator refers to an organisation's existing security protocols and practices, and how they will need to change to accommodate cloud adoption. This indicator involves assessing the current security practices and identifying any gaps or vulnerabilities that will need to be addressed when moving to a cloud-based environment. It also involves ensuring that appropriate security



# **02** Methodology

#### **Readiness Stage**

For Vodafone Business Rapid Cloud Assessment, a readiness stage refers to the level or phase of preparedness that an organisation has reached in its journey towards moving to the cloud. Each stage represents a different level of maturity and progress, based on factors such as knowledge and experience of cloud technology, level of planning and preparation, and the extent to which they have begun the process of migrating to the cloud.

By understanding and assessing the current stage of cloud readiness, organisations can better plan and execute their cloud migration strategy and optimise their cloud environment to support specific business needs and goal.



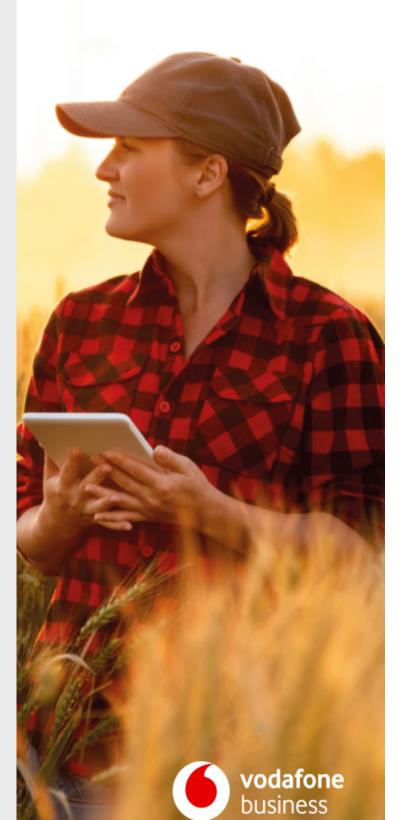
Organisations in this stage may have little to no experience with cloud technology and may have not conducted a comprehensive assessment of their IT infrastructure. They may be uncertain about the benefits of moving to the cloud or may be hesitant to make the necessary changes to their IT environment. These organisations may need to invest significant time and resources into developing a cloud strategy and identifying the right cloud service provider for their needs.



Organisations in this stage may have conducted an initial assessment of their current infrastructure and identified some applications or services that cloud be moved to the cloud. They may have started the migration process for some workloads or applications but may still be exploring the best cloud service provider for their needs. These organisations may have some knowledge and experience with cloud technology but may still be working to develop a comprehensive cloud strategy.

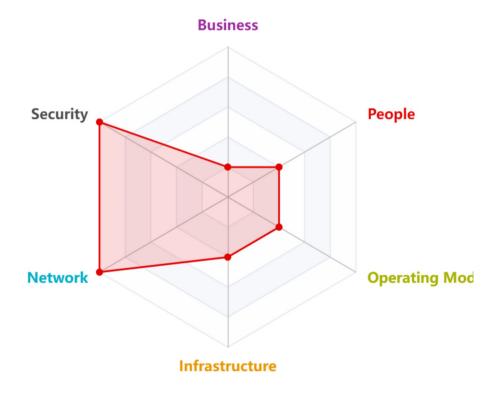


Organisations in this stage are well-prepared for the cloud and may have already conducted a thorough assessment of their current IT infrastructure, have a clear understanding of their goals and objectives for the cloud, and have identified the right cloud service provider for their needs. They may have already begun the migration process and have a welldefined plan in place for optimising their cloud environment. These organisations may also have a strong culture of innovation and a willingness to embrace new technologies to stay ahead of the curve.



## **03** DA Cloud Assessment

Pranshie Gupta, here's your score based on your response to the lead indicators



STAGE 61% **Cloud Explorer** 24% **Business** 0 48% **People** 0 **Operating Model** 48% 0 48% Infrastructure 0 Network 96% 0 Security 100% 0

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## **Business**

Stage – Cloud Explorer | Your score – 24%

#### What does your score mean

- Some understanding of how cloud adoption can benefit the business, but room for improvement
- Some support from business leaders or stakeholders, but not fully committed to the transformation
- Some investment in cloud adoption and transformation efforts, but limited scope or resources

## Insight based on answers

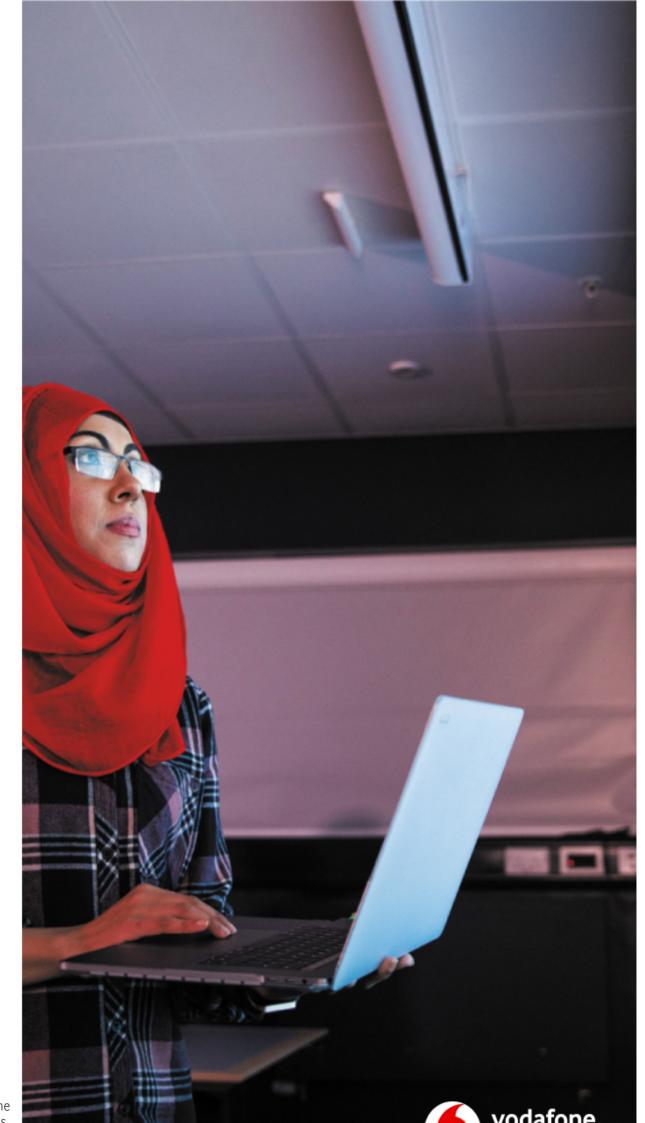


#### Recommendations based on answers

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### **Vodafone Business** recommended services to improve indicator score....



# **People**

Stage – Cloud Explorer

Your score – 48%

#### What does your score mean

- Some skills and expertise in cloud technologies and practices, but room for improvement
- Some buy-in from employees, but still resistance to change in some areas
- Some training and development programs for cloud skills, but not fully comprehensive or effective

## Insight based on answers



#### Recommendations based on answers

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### **Vodafone Business** recommended services to improve indicator score....



# **Operating** Model

Stage – Cloud Explorer | Your score – 48%

#### What does your score mean

- Some alignment between IT and business goals and objectives, but room for improvement
- Some modernization of business processes, but still some inefficiencies and silos
- Some adoption of agile or DevOps methodologies, but not fully integrated into the operating model

## Insight based on answers

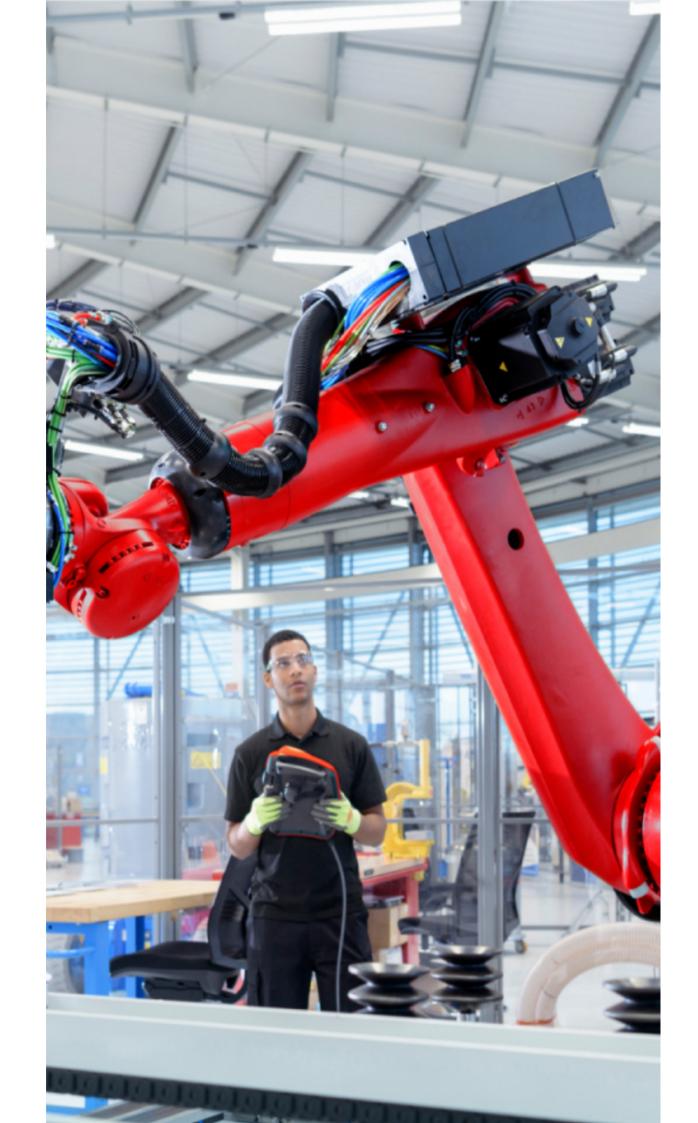


#### Recommendations based on answers

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## **Vodafone Business** recommended services to improve indicator score....



# Infrastructure

Stage – Cloud Explorer | Your score – 48%

## What does your score mean

- Some use of automation tools for infrastructure management
- Some investment in modernizing infrastructure, but still a significant portion of legacy systems in use
- Moderate level of maintenance and reliability, with occasional downtime and disruptions

#### Insight based on answers



#### Recommendations based on answers

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## **Vodafone Business** recommended services to improve indicator score....

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# **Network**

Stage – Cloud Explorer | Your score – 96%

#### What does your score mean

- Some investment in upgrading bandwidth and connectivity, but still some performance issues
- Network architecture is improving, but still some design flaws leading to occasional outages and disruptions
- Basic network monitoring and management tools in use, but gaps in coverage and visibility

## Insight based on answers



#### Recommendations based on answers

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### **Vodafone Business** recommended services to improve indicator score....



# **Security**

Stage – Cloud Explorer | Your score – 100%

#### What does your score mean

- Some improvements in security policies and procedures, but still some gaps and vulnerabilities
- Basic security tools and technologies in use, but gaps in coverage and protection
- Some security awareness and training programs in place, but room for improvement

## Insight based on answers



#### Recommendations based on answers

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## **Vodafone Business** recommended services to improve indicator score....



# **04** DA Assessment Responses

#### **Business**

- How important is the adoption of cloud technology for your business's growth and success?
- A Somewhat important Exploring cloud options could bring certain benefits, but we have existing systems that still meet our needs adequately.
- What level of budget has your business allocated for cloud adoption?
- A No specific budget but we are open to exploring cost-effective cloud options as opportunities arise.
- How well does your organisation understand the benefits and risks of cloud adoption?
- A Don't Know
- How well developed is your business's cloud strategy?
- A Don't know
- How well are your key stakeholders aligned on cloud adoption?
- A Don't Know

## **People**

- Do the individuals within your business possess any existing knowledge or experience in utilising cloud technology?
- A Don't Know
- How have the people in your business responded to your discussions about cloud adoption?
- Reluctant or skeptical Some individuals in our business have reservations or skepticism towards cloud adoption, needing additional information to address their concerns.
- Have you conducted an assessment to identify any potential skill gaps among your end users that need to be addressed before adopting cloud services?
- A Initial assessment underway We have awareness of potential skill gaps that may arise among our end users during the cloud transition. We are proactively work to identifying these gaps to ensure a smooth adoption of cloud services.
- Which statement best describes your your business regarding the appointment of a designated individual to lead the transition to cloud?
- A Considering options Our business is considering various options for selecting an individual to lead the transition to cloud. We are assessing the skills and expertise of potential candidates to make an informed decision.
- Which statement best describes your training and development program to enhance cloud skills?
- A In the process of implementation The program is being designed to address specific skill gaps and provide relevant learning opportunities.



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# **04** DA Assessment Responses

## **Operating Model**

- How well do your current IT processes align with industry best practices for cloud adoption?
- Partial alignment Some of our IT processes align with certain aspects of cloud adoption best practices, but there are significant gaps that need to be addressed for comprehensive alignment.
- Has your business identified any regulatory or compliance requirements that may have an impact on cloud adoption?
- A Awareness of potential requirements No real requirements identified, but we are aware of the possibility of regulatory and compliance requirements and we are preparing to address them.
- Has your business conducted an assessment of its current governance structure to evaluate its readiness and capability to support the adoption of cloud technology?
- A Initial assessment underway The assessment is currently in progress, and actions will be taken based on the findings to enhance support for cloud adoption.
- Has your business started discussions or considerations regarding its capability to track and manage operational costs associated with cloud services?
- A Initial considerations We are currently exploring and considering our capability to track and manage operational costs related to cloud services.
- How well prepared is your business to effectively manage multiple cloud providers.
- A Limited preparedness We acknowledge the need to strengthen our capabilities in this regard and are actively exploring solutions and best practices for effective management.

#### Infrastructure

- Has your business established an inventory of its existing hardware and software assets?
- A Limited inventory We have a limited inventory of our business's hardware and software assets, with more compressive assessment required. There is a need to improve the tracking and documentation to establish a more comprehensive inventory.
- Have you conducted an assessment of your applications to determine their compatibility with cloud environments?
- A Initial assessment underway We are in the early stages of assessing our applications for cloud compatibility. Efforts are being made to identify any changes or upgrades required to ensure seamless integration with cloud environments.
- Has your business undergone an assessment to identify any potential risks or challenges related to its infrastructure that could impact the adoption of cloud technology?
- A Initial assessment underway We are in the early stages of identifying potential risks or challenges related to our infrastructure that could impact cloud adoption.
- Have you considered the benefits that partnering with a cloud service provider like Vodafone can bring to your business?
- A Initial exploration underway We are in the early stages of exploring the specific benefits of partnering with a cloud service provider with some initial areas of focus for analysis and consideration.
- Does your business leverage tools for automation, enhanced visibility, and management of its infrastructure?
- A We have started adopting automation tools for improved visibility and management of our infrastructure. These tools have helped us streamline processes, reduce manual efforts, and gain better control over our infrastructure resources.

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# **04** DA Assessment Responses

#### **Network**

- Has your business developed a strategic plan for establishing connectivity to the cloud?
- Partial plan Some aspects, such as objectives and initial connectivity options, have been identified, and further evaluation is underway to ensure a well-defined roadmap.
- What method is currently used for infrastructure and application connectivity in your business?
- Dedicated private network Our business uses a dedicated private network like SD-WAN or MPLS for connectivity.
- Has your business identified any specific network upgrades that will be necessary to support cloud adoption?
- Comprehensive identification Yes, our business has conducted a thorough analysis and identified specific network upgrades required for successful cloud adoption. These may include increasing bandwidth capacity, enhancing network resilience, and implementing advanced security measures to align with cloud requirements.
- Has your business evaluated or implemented specific network architecture considerations to optimise connectivity, scalability, and security for cloud adoption?
- Comprehensive evaluation/implementation Yes, our business has thoroughly evaluated and implemented specific network architecture considerations to enhance connectivity, scalability, and security for cloud adoption. These include network segmentation, traffic prioritisation, redundant connectivity, and robust security measures.
- Does your business utilise network monitoring or management tools to ensure efficient network operations?
- Yes, our business actively uses and relies on advanced network monitoring and management tools to ensure efficient network operations.

## **Security**

- Has your business conducted a comprehensive assessment to understand the current security posture and potential vulnerabilities?
- Comprehensive assessment Yes, our business has conducted a thorough assessment to understand our security posture and identify potential vulnerabilities. We have evaluated our systems, networks, and processes, enabling us to make informed decisions and implement appropriate security measures.
- Does your business have well-defined security policies and procedures in place to promote good security practices?
- Comprehensive policies and procedures Yes, our business has developed and implemented comprehensive security policies and procedures that cover various aspects of information security. These policies outline clear guidelines, responsibilities, and best practices to promote good security practices across the business.
- How well does your business's current security framework address the specific cloud security risks?
- Comprehensive coverage Our business's current security framework comprehensively addresses the specific cloud security risks. It implements measures such as robust access controls, encryption, continuous monitoring, and secure API configurations to mitigate these risks effectively.
- Has your business implemented security tools and technologies to safeguard against potential security threats?
- Comprehensive implementation Yes, our business has implemented a comprehensive suite of security tools and technologies, including firewalls, intrusion detection and prevention systems, and data encryption. These measures work together to provide robust protection against various security threats.
- Has your business established a training and awareness program to address security threats?
- Yes, our business has a comprehensive training and awareness program in place to educate employees about security threats and promote a strong security culture. We conduct regular assessments to measure the effectiveness of the program.

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# **05** Vodafone **Business** Cloud **Services**

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#### **DA** responses

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#### **Features**

All assets can be connected to one central server

Alert triggers based on analytics sent to user

Integrated service with surveillance and analytics

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# vodafone business

Together we can